



Bharti Hexacom Limited

Q1 FY27 Highlights

- **Total revenues stood at Rs 2,510 crore, registering a growth of 10.9% YoY and 4.0% QoQ**
 - **Mobile services revenue grew by 9.3% YoY, supported by a higher ARPU and continued customer additions**
 - **The Homes, Offices and Other services segment delivered a solid revenue growth of 61.4% YoY, as we scale our Wi-Fi and IPTV offerings**
- **EBITDA increased 13.0% YoY to Rs 1,375 crore, with margin expansion of 99 bps YoY to 54.8%**
- **EBITDAaL rose 12.2% YoY to Rs 1,211 crore, with margin improving 57 bps YoY to 48.2%**
- **EBIT grew 13.7% YoY to Rs 770 crore, with margin improving 74 bps YoY to 30.7%**
- **Net income (before exceptional items) increased 23.2% YoY to Rs 482 crore**
- **Net Debt to EBITDA ratio (annualised) strengthened to 0.80 compared to 1.30 as of June 30, 2025**
- **Net Debt (excluding lease obligations) to EBITDAaL ratio (annualised) improved to 0.20 from 0.65 as of June 30, 2025**
- **Capex for the quarter stood at Rs 382 crore**
- **Strong operational performance was underpinned by executional excellence and continued focus on acquiring quality customers:**
 - **Smartphone data customers increased by 1.3 million YoY and 0.3 million QoQ, now accounting for 80% of total mobile customers**
 - **Mobile ARPU increased to Rs 259 in Q1'27 from Rs 246 in Q1'26**
 - **Mobile data usage grew by 30.5% YoY, with average monthly usage per customer reaching to 36.2 GB**
 - **Homes, Offices and other segment added 416K customers YoY, taking customer base to 0.9 Mn**

Bharti Hexacom announces results for the first quarter ended June 30, 2026

Gurugram, India, August 04, 2026: Bharti Hexacom Limited ("Bharti Hexacom" or "the Company") today announced its audited results for the first quarter ended June 30, 2026

Q1'27 Performance:

Bharti Hexacom delivered a strong performance, with revenues rising to Rs 2,510 crore, up 10.9% YoY and 4.0% QoQ.

Mobile revenues increased 9.3% YoY, driven by our sustained focus on acquiring and retaining high-value customers. ARPU improved to Rs 259 in Q1'27 as compared to Rs 246 in Q1'26.

Our smartphone data customers base expanded steadily, with 1.3 million new customers added over the past year, representing a YoY increase of 6.0%. Mobile data traffic for the quarter surged to 2,381 PBs representing a YoY increase of 30.5%.

During the quarter, we launched Postpaid Fast Lane - our latest innovation powered by the 5G slicing technology. Our focus is on delivering meaningful innovations that enhance our customers' experience.

We deployed 399 towers over the last one year to strengthen coverage and enhance customer experience.

The Homes, Office and Other services segment, remains a key growth driver, delivering 61.4% YoY revenue growth, supported by strong net customer additions led by acceleration across Wi-Fi and IPTV offerings. Customer base increased to 0.9 million, and Fiber network footprint expanded to 121 cities as compared to 115 cities in Q1'26.



Summary of Statement of Income – represents Statement of Income as per Indian Accounting Standards (Ind-AS)

(Amount in Rs crore, except ratios)

Particulars	Quarter Ended Jun'26	Quarter Ended Mar'26	Q-o-Q Growth	Quarter Ended Jun'25	Y-o-Y Growth
Total revenues	2,510	2,414	4.0%	2,263	10.9%
EBITDA	1,375	1,314	4.6%	1,217	13.0%
EBITDA/ Total revenues	54.8%	54.4%	0.3%	53.8%	1.0%
EBIT	770	738	4.4%	677	13.7%
EBIT/ Total revenues	30.7%	30.6%	0.1%	29.9%	0.7%
Profit before tax	653	631	3.5%	527	24.0%
Net Income (before exceptional items)	482	466	3.6%	392	23.2%

Customer Base

(Customer Base in '000s, except percentages)

Particulars	Jun-26	Mar-26	Q-o-Q Growth	Jun-25	Y-o-Y Growth
Overall	29,902	29,617	1.0%	28,648	4.4%
Mobile Services	28,984	28,774	0.7%	28,146	3.0%
Homes, Offices and Other Services	918	843	8.9%	502	82.9%

About Bharti Hexacom

Bharti Hexacom is a communications solutions provider offering mobile, fixed-line telephone, Wi-Fi and IPTV services to customers in the Rajasthan and the North-East telecommunication circles in India, which comprises the states of Arunachal Pradesh, Manipur, Meghalaya, Mizoram, Nagaland and Tripura. The company offers its services under the brand 'Airtel'. Airtel is a global communications solutions provider with over 650 million customers in 15 countries across India and Africa. Airtel also has its presence in Bangladesh and Sri Lanka through its associate entities. For more details visit www.bhartihexacom.in

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