



Bharti Hexacom Limited

CIN: U74899DL1995PLC067527

Registered Office: Bharti Crescent, 1, Nelson Mandela Road, Vasant Kunj, Phase II, New Delhi – 110070, India
T: +91-11-4666 6100, F: +91-11-4166 6137, Email id: bhartihexacom@bharti.in

Statement of Audited Financial Results for the quarter and year ended March 31, 2024

(Rs. in Millions; except per share data)

Particulars	Quarter ended			Year ended	Previous year ended
	March 31, 2024	December 31, 2023	March 31, 2023	March 31, 2024	March 31, 2023
	Audited	Audited	Audited	Audited	Audited
Income					
Revenue from operations	18,680	18,006	17,325	70,888	65,790
Other income	487	623	443	2,487	1,402
	19,167	18,629	17,768	73,375	67,192
Expenses					
Network operating expenses	4,564	4,530	4,071	16,849	15,863
Access charges	2,067	1,897	2,626	7,461	9,833
License fee / Spectrum charges	1,728	1,655	1,507	6,520	6,329
Employee benefits expense	260	260	213	1,054	903
Sales and marketing expenses	897	911	799	3,692	3,067
Other expenses	386	478	409	1,700	1,938
	9,902	9,731	9,625	37,276	37,933
Profit before depreciation, amortisation, finance costs, exceptional items and tax	9,265	8,898	8,143	36,099	29,259
Depreciation and amortisation expenses	4,598	4,329	3,949	17,392	15,533
Finance costs	1,657	1,688	1,493	6,444	6,388
Profit before exceptional items and tax	3,010	2,881	2,701	12,263	7,338
Exceptional items (net)	-	-	-	3,030	-
Profit before tax	3,010	2,881	2,701	9,233	7,338
Tax expense / (credit)					
Current tax	1,271	-	-	5,135	-
Deferred tax	(487)	754	682	(946)	1,846
	784	754	682	4,189	1,846
Profit for the quarter / year	2,226	2,127	2,019	5,044	5,492
Other comprehensive income					
Items not to be reclassified to profit or loss:					
- Re-measurement gain / (loss) on defined benefit plans	0	1	1	(3)	(3)
- Tax (expense) / credit	(0)	(0)	(0)	1	1
Other comprehensive income / (loss) for the quarter / year	0	1	1	(2)	(2)
Total comprehensive income for the quarter / year	2,226	2,128	2,020	5,042	5,490
Earnings per share (Face value: Rs. 5 each)					
Basic and diluted earnings per share*	4.45	4.26	4.04	10.09	10.98
Paid-up equity share capital (Face value: Rs. 5 each)	2,500	2,500	2,500	2,500	2,500
Other equity	43,887	41,661	39,595	43,887	39,595

*Earnings per share are not annualised for the quarters.



Handwritten signature





Audited Balance Sheet as of March 31, 2024

(Rs. in Millions)

Particulars	As of	
	March 31, 2024	March 31, 2023
	Audited	Audited
Assets		
Non-current assets		
Property, plant and equipment	53,444	40,708
Capital work-in-progress	1,969	4,563
Right-of-use assets	28,596	26,390
Intangible assets	54,110	44,643
Intangible assets under development	2,476	14,797
Financial assets		
- Investments	0	0
- Other financial assets	4,874	5,290
Income tax assets (net)	2,265	3,249
Deferred tax assets (net)	8,578	7,629
Other non-current assets	4,890	6,284
	161,202	153,553
Current assets		
Financial assets		
- Investments	2,376	10,460
- Trade receivables	4,446	1,489
- Cash and cash equivalents	398	555
- Other bank balances	345	332
- Other financial assets	10,514	9,119
Other current assets	5,893	7,021
	23,972	28,976
Total assets	185,174	182,529
Equity and liabilities		
Equity		
Equity share capital	2,500	2,500
Other equity	43,887	39,595
	46,387	42,095
Non-current liabilities		
Financial liabilities		
- Borrowings	27,924	47,299
- Lease liabilities	28,306	25,451
- Other financial liabilities	-	0
Deferred revenue	6,817	6,029
Provisions	228	234
	63,275	79,013
Current liabilities		
Financial liabilities		
- Borrowings	20,422	15,394
- Lease liabilities	4,394	3,892
- Trade payables		
-Total outstanding dues of micro enterprises and small enterprises	46	26
-Total outstanding dues of creditors other than micro enterprises and small enterprises	14,802	14,380
- Other financial liabilities	9,543	10,261
Deferred revenue	5,145	4,749
Provisions	11,968	11,032
Current tax liabilities (net)	7,785	624
Other current liabilities	1,407	1,063
	75,512	61,421
Total liabilities	138,787	140,434
Total equity and liabilities	185,174	182,529



Handwritten signature





Audited Segment-wise Revenue, Results, Assets and Liabilities as of and for the quarter and year ended March 31, 2024

(Rs. in Millions)

Particulars	Quarter ended / As of			Year Ended / As of	Previous year ended / As of
	March 31, 2024	December 31, 2023	March 31, 2023	March 31, 2024	March 31, 2023
	Audited	Audited	Audited	Audited	Audited
1. Segment Revenue					
- Mobile Services	18,232	17,477	17,072	69,211	64,624
- Homes and Office Services	547	543	432	2,059	1,543
Total segment revenue	18,779	18,020	17,504	71,270	66,167
Less: Inter-segment eliminations	99	14	179	382	377
Total revenue	18,680	18,006	17,325	70,888	65,790
2. Segment Results					
Profit / (loss) before finance costs (net), exceptional items (net) and tax					
- Mobile Services	4,453	4,209	4,034	17,307	13,200
- Homes and Office Services	89	82	(9)	205	151
Total segment results	4,542	4,291	4,025	17,512	13,351
Less:					
(i) Finance costs (net)*	1,532	1,410	1,324	5,249	6,013
(ii) Exceptional items (net)	-	-	-	3,030	-
Profit before tax	3,010	2,881	2,701	9,233	7,338
3. Segment Assets					
- Mobile Services	172,999	184,690	171,392	172,999	171,392
- Homes and Office Services	4,556	4,081	2,960	4,556	2,960
Total segment assets	177,555	188,771	174,352	177,555	174,352
- Unallocated	9,129	8,463	9,026	9,129	9,026
- Inter-segment eliminations	(1,510)	(1,204)	(849)	(1,510)	(849)
Total assets	185,174	196,030	182,529	185,174	182,529
4. Segment Liabilities					
- Mobile Services	82,945	83,257	77,706	82,945	77,706
- Homes and Office Services	2,935	2,744	2,114	2,935	2,114
Total segment liabilities	85,880	86,001	79,820	85,880	79,820
- Unallocated^	54,417	67,072	61,463	54,417	61,463
- Inter-segment eliminations	(1,510)	(1,204)	(849)	(1,510)	(849)
Total liabilities	138,787	151,869	140,434	138,787	140,434

*net of interest income and net gain on fair value through profit and loss.

^ Mainly includes borrowings (including deferred payment liabilities).



Handwritten signature





Audited Statement of Cash Flows for the year ended March 31, 2024

(Rs. in Millions)

Particulars	Year ended	
	March 31, 2024	March 31, 2023
	Audited	Audited
Cash flows from operating activities		
Profit before tax	9,233	7,338
Adjustments for:		
Depreciation and amortisation expenses	17,392	15,533
Finance costs	6,441	6,374
Exceptional items (net)	3,030	-
Interest income	(773)	(85)
Net gain on fair value through profit and loss instruments	(421)	(290)
Provision for doubtful debt / bad debts written off	18	397
Other non - cash items (net)	18	34
Operating cash flow before changes in assets and liabilities	34,938	29,301
Changes in assets and liabilities		
Trade receivables	(2,975)	19,075
Trade payables	33	(769)
Provisions	652	652
Other financial and non-financial liabilities	1,510	2,056
Other financial and non-financial assets	1,477	966
Net cash generated from operations before tax	35,635	51,281
Income tax paid - (net)	(174)	(197)
Net cash generated from operating activities (a)	35,461	51,084
Cash flows from investing activities		
Purchase of property, plant and equipment and capital work-in-progress	(20,583)	(9,448)
Proceeds from sale of property, plant and equipment	106	57
Proceeds from/ (purchase of) current investments (net)	8,505	(9,680)
Payment towards Spectrum (including deferred payment liability)*	(352)	(1,321)
Interest received	773	83
Net cash used in investing activities (b)	(11,551)	(20,309)
Cash flows from financing activities		
Repayment of long term borrowings	(15,000)	(24,400)
Repayment of short-term borrowings (net)	-	(28)
Interest and other finance charges paid*	(5,356)	(3,855)
Payment of lease liabilities	(2,930)	(2,831)
Dividend paid	(750)	-
Net cash used in financing activities (c)	(24,036)	(31,114)
Net decrease in cash and cash equivalents during the year (a+b+c)	(126)	(339)
Add : Cash and cash equivalents as at the beginning of the year	524	863
Cash and cash equivalents as at the end of the year	398	524

*Cash flows towards spectrum acquisitions are based on the timing of payouts to Department of Telecommunications (viz. upfront / deferred).

#includes interest towards payment of deferred liabilities pertaining to spectrum acquired in auction of year 2022.



Handwritten signature





For the purpose of Audited Statement of Cash Flows, cash and cash equivalents comprise of following:

(Rs. in Millions)

Particulars	As of	
	March 31, 2024	March 31, 2023
	Audited	Audited
Cash and cash equivalents as per Audited Balance Sheet	398	555
Less : Bank overdraft	-	(31)
Cash and cash equivalents as per Audited Statement of Cash Flows	398	524

Notes to the Audited Financial Results

- The Audited Financial Results for the quarter and year ended March 31, 2024 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on May 14, 2024.
- These Audited Financial Results are compiled / extracted from the Audited Financial Statements for the year ended March 31, 2024, Audited Interim Condensed Financial Statements for the quarter and nine months ended December 31, 2023 and Audited Financial Statements for the year ended March 31, 2023. The Audited Financial Statements for the year ended March 31, 2024 have been prepared in accordance with Indian Accounting Standard ('Ind AS') as prescribed under Section 133 of the Companies Act, 2013 read together with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time) and other accounting principles generally accepted in India.

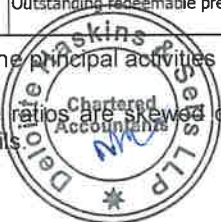
The Audited Financial Results for the quarter ended March 31, 2024 and March 31, 2023 are the balancing figures between audited figures in respect of the full financial year and the audited published year to date figures of the third quarter of the respective financial year.

- Subsequent to quarter ended March 31, 2024, the Company has completed its Initial Public Offering of an offer for sale by Telecommunications Consultants India Limited (selling shareholder) of 75,000,000 equity shares of Rs. 5 each at a premium of Rs. 565 per share aggregating to Rs. 42,750 million. The equity shares are listed and traded on BSE Limited and National Stock Exchange of India Limited with effect from April 12, 2024.
- During the quarter ended March 31, 2024, the Company has redeemed 15,000 listed, unsecured, non-convertible debentures of face value of Rs. 1 million each aggregating to Rs. 15,000 million with interest of Rs. 895 million on January 19, 2024. Subsequent to quarter ended March 31, 2024, the Company has redeemed 20,000 listed, unsecured, non-convertible debentures of face value of Rs. 1 million each aggregating to Rs. 20,000 million with interest of Rs. 1,180 million on April 30, 2024.
- The disclosure required as per the provisions of Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 is given below:

S.No.	Particulars*	Quarter ended			Year ended	Previous year ended
		March 31, 2024	December 31, 2023	March 31, 2023	March 31, 2024	March 31, 2023
		Audited	Audited	Audited	Audited	Audited
(i)	Debt - equity ratio - [no. of times]	1.03#	1.41	1.48	1.03#	1.48
(ii)	Net worth - [Rs. in millions]	43,514	39,788	39,722	43,514	39,722
(iii)	Current ratio - [no. of times]	0.32	0.41	0.47	0.32	0.47
(iv)	Long term debt to working capital - [no. of times]	(0.54)	(0.51)	(1.46)	(0.54)	(1.46)
(v)	Current liability ratio - [no. of times]	0.54	0.59	0.44	0.54	0.44
(vi)	Total debts to total assets - [no. of times]	0.44	0.48	0.50	0.44	0.50
(vii)	Debtors turnover - [no. of days]	16	11	8	15	62
(viii)	Debt service coverage ratio ('DSCR') - [no. of times]	0.54#	4.14	4.05	1.54#	3.42
(ix)	Interest service coverage ratio ('ISCR') - [no. of times]	6.73	6.30	6.06	6.47	5.11
(x)	Bad debts to Account receivable ratio (%)	0.0%	0.0%	0.2%	0.0%	0.0%
(xi)	Operating margin (%)	22.4%	21.9%	21.7%	22.9%	18.7%
(xii)	Net profit margin (%)	11.9%	11.8%	11.7%	7.1%	8.3%
(xiii)	Debenture redemption reserve - [Rs. in millions]	2,000	3,500	1,500	2,000	1,500
(xiv)	Capital redemption reserve - [Rs. in millions]	0.05	0.05	0.05	0.05	0.05
(xv)	Outstanding redeemable preference shares	N.A.	N.A.	N.A.	N.A.	N.A.

* As the principal activities of the Company are in the nature of services, hence inventory turnover ratio is not relevant.

#The ratios are skewed during March 31, 2024 on account of redemption of non-convertible debentures. Refer note 4 for details.



Handwritten signature





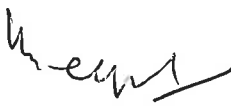
The basis of computation is provided in the table below:

(i)	Debt - equity ratio*	(Non-current borrowings (+) current borrowings (-) cash and cash equivalents) / equity *excluding lease liabilities
(ii)	Net worth	Aggregate of equity share capital and other equity excluding debenture redemption reserve, capital redemption reserve and capital reserve.
(iii)	Current ratio	Current assets / current liabilities
(iv)	Long term debt to working capital	Non-current borrowings / (current assets (-) current liabilities)
(v)	Current liability ratio	Current liabilities / total liabilities
(vi)	Total debt to total assets	(Non-current borrowings (+) current borrowings (+) lease liabilities) / total assets
(vii)	Debtors turnover ratio	Average trade receivable / (revenue from operations / no of days for the period)
(viii)	DSCR	Profit before depreciation, amortisation, finance costs, exceptional items and tax / (interest expenses (+) principal repayments of long-term debt (+) payment of lease liabilities)
(ix)	ISCR	Profit before depreciation, amortisation, finance costs, exceptional items and tax / interest expenses
(x)	Bad debt to account receivable	Bad debts written off / average trade receivable (gross of allowances for doubtful receivables)
(xi)	Operating margin	(Profit before depreciation, amortisation, finance costs, exceptional items and tax (-) depreciation and amortisation expenses (-) other income) / revenue from operations
(xii)	Net profit margin	Net profit after tax / revenue from operations

6. The Board of Directors has recommended a final dividend of Rs. 4 per fully paid-up equity share of face value of Rs. 5 each for the financial year 2023-24 and the same is subject to Shareholders' approval.
7. All the amounts included in the Audited Financial Results are rounded off to the nearest million, except per share data and unless stated otherwise. Further, due to rounding off, certain amounts are appearing as '0'.

For Bharti Hexacom Limited


Soumen Ray
Director
DIN: 09484511


Jagdish Saksena Deepak
Chairman
DIN: 02194470

Gurugram
May 14, 2024

Notes:

- a) 'Bharti Hexacom' or 'Company' stands for Bharti Hexacom Limited.
b) For more details on the Audited Financial Results, please visit our website 'www.bhartihexacom.in'.



INDEPENDENT AUDITOR'S REPORT ON AUDIT OF QUARTERLY AND ANNUAL FINANCIAL RESULTS

**TO THE BOARD OF DIRECTORS OF
BHARTI HEXACOM LIMITED**

Opinion

We have audited the accompanying Statement of Audited Financial Results for the quarter and year ended March 31, 2024 of **BHARTI HEXACOM LIMITED** ("the Company"), ("the Financial Results" / "the Statement"), being submitted by the Company pursuant to the requirements of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, the Statement:

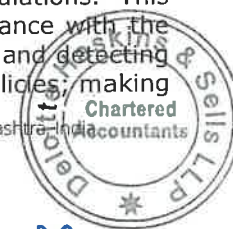
- (i) is presented in accordance with the requirements of the Listing Regulations; and
- (ii) gives a true and fair view in conformity with the recognition and measurement principles laid down in the Indian Accounting Standards as notified by the Ministry of Corporate Affairs ('MCA') under Section 133 of the Companies Act, 2013 ("Act"), read together with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time) ("Ind AS ") and other accounting principles generally accepted in India of the net profit and total comprehensive income and other financial information of the Company for the quarter and year ended March 31, 2024

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under Section 143(10) of the Act. Our responsibilities under those Standards are further described in Auditor's Responsibilities for Audit of the Financial Results section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("the ICAI") together with the ethical requirements that are relevant to our audit of the Financial Results under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.

Management's and Those Charged with Governance's Responsibilities for the Statement

This Statement is the responsibility of the Company's management and has been approved by the Board of Directors for the issuance. The Statement has been compiled/extracted from the related Audited financial statements for the year ended March 31, 2024, the Audited Interim Condensed financial statements for the quarter and nine months ended December 31, 2023 and the Audited Financial Results for the quarter and year ended March 31, 2023. This responsibility includes the preparation and presentation of the Financial Results that give a true and fair view of the net profit/(loss) and other comprehensive income/(loss) and other financial information in accordance with the recognition and measurement principles laid down in the Ind AS and other accounting principles generally accepted in India and in compliance with the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making



judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Financial Results that give a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the Financial Results, the management and the Board of Directors are responsible for assessing the Company's ability, to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the financial reporting process of the Company.

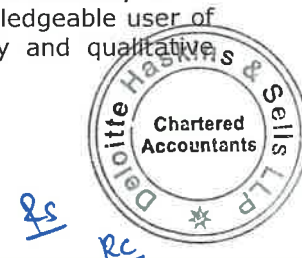
Auditor's Responsibilities for the audit of the Financial Results

Our objectives are to obtain reasonable assurance about whether the Financial Results as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Financial Results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal financial controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors.
- Evaluate the appropriateness and reasonableness of disclosures made by the Board of Directors in terms of the requirements specified under the Listing Regulations.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Financial Results, including the disclosures, and whether the Financial Results represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the Financial Results that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Financial Results may be influenced. We consider quantitative materiality and qualitative



Deloitte Haskins & Sells LLP

factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Financial Results.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Other Matter

The Statement includes the results for the quarter ended March 31, 2024 being the balancing figure between audited figures in respect of the financial year ended March 31, 2024 and the audited year to date figures up to the nine months ended December 31, 2023.

Our opinion on the Statement is not modified in respect of the above matter.

For **DELOITTE HASKINS & SELLS LLP**
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)



Nilesh H. Lahoti
Partner

(Membership No.130054)
UDIN: 24130054BKFRKM3406

Place: Gurugram
Date: May 14, 2024

RS